

# COLONY

Tools, Supplies and Safety Products for Contractors



February 10, 2023

Dear Vendor,

Colony Hardware Corporation is pleased to announce the acquisition of New South Construction Supply, LLC ("New South") in a transaction completed on February 10, 2023. Colony Hardware is a leading distributor of tools, fasteners, safety products, and construction supplies with headquarters in Orange, Connecticut. We are very proud that the New South employees and management team are joining Colony and look forward to expanding our business in North Carolina, South Carolina, Georgia and Florida.

Please continue business as usual. The mailing address for the business will remain the same. We plan very few short-term changes to the operations and the business will trade as Colony Hardware Corporation, dba New South. New South will continue to do their own purchasing, include all purchases of New South as of February 10, 2023 in the rebate or incentive calculations of Colony Hardware Corporation. If you currently do not have a rebate or incentive program with Colony, but maintain such a program with New South, we expect that program to continue. Going forward all payments and/or credits as of this same date should be made payable and sent to New South. In addition, absent a special program or other arrangement already in place with New South, we expect all favorable terms, discounts, and pricing extended to any other Colony Hardware location to be effective for this location as of February 10, 2023.

On behalf of New South and Colony Hardware Corporation, thank you so much for your past support. Our entire team is looking forward to earning your continued trust and confidence into the future. If you have any questions or unique circumstances that require additional discussion, please contact Colony's VP of Supply Chain, Carlos Hernandez at 203-466-5252 or New South Director of Purchasing, Peter Bemisderfer at 864-650-5116.

Sincerely,



**Tim Rash – Chief Executive Officer**  
Colony Hardware Corporation



**Jim Sobeck – CEO**  
New South Construction Supply