



Marietta 119 Second Street (740) 373-5050 (800) 482-0310	Columbus 650 Harrison Drive (614) 272-1113 (800) 282-2918	Sunbury 6914 St. Rt. 37E (740) 362-7249 (800) 824-2305	Lancaster 1806 Victor Road (740) 654-3711 (800) 486-3711	Cincinnati 10770 Kenwood Rd (513) 791-4252 (800) 582-2045
Portsmouth 1763 10th Street (740) 354-3479 (866) 254-0726	Huntington 333 Washington (304) 525-3545 (866) 482-0310	St. Albans 2822 Winfield Road (304) 755-0009 (855) 535-0640	Bridgeville, PA 131 Southpointe Dr. (412) 220-2370 (877) 861-7311	



02/10/18

To Whom it May Concern:

Subject: Acquisition Announcement

American Producers Supply Company, a major supplier of Industrial, Construction and Oil Field Supplies in the Midwest, is pleased to announce the acquisition of Louisville Mill Supply a longstanding industrial supplier with locations in Louisville, Southern Kentucky and Indiana.

American Producers Supply has experienced significant growth in all three of its market segments by adhering to the corporate vision of being the most respected supplier in the eyes of its targeted customers. This acquisition extends the geographic coverage of American Producers to now include a large part of Kentucky, Northern Tennessee and a portion of Indiana.

We are honored to have both Craig and Michele Shellhamer (the owners) and all of their employees joining the American Producers family. This acquisition is contiguous to the existing markets covered by American Producers and fits extremely well into the Hub and Spoke concept utilized by APS to provide same day/next day delivery to their entire customer base. Louisville Mill Supply currently has locations in Louisville, Glasgow Kentucky and Ferdinand, Indiana.

With this addition American Producers now has 12 locations in the Midwest. Prior to the acquisition American Producers serviced customers throughout Ohio, West Virginia, Western Pennsylvania and northern Kentucky with Marietta being the corporate headquarters and branches in Columbus, Sunbury, Lancaster, Cincinnati and Portsmouth in Ohio. In West Virginia their locations include Huntington and St. Albans (Charleston Area) and just south of Pittsburgh in Bridgeville.

American Producers offers specialized services throughout the United States for various industries including Railroad, Power Generation, Oil & Gas Pipeline, Coal Mining and many Metal, Aluminum and Wood manufacturing facilities. Some of these services include safety inspections, on site hydraulic bolting services and calibrations and specialized lifting and rigging manufacturing, as well as offering complete MRO supplies.

APS also supplies construction tools, products and supplies to many major Roofing, Highway and General Contractors throughout the midwest.



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The acquisition occurred in early February. Louisville Mill Supply has been a long standing industrial supply house that was a third generation family business that started in 1938. Both Craig & Michele feel the additional product lines along with special services will be an important factor for the continued growth of Louisville Mill Supply in the future.

Both Companies are 3M Premier distributors, which are a very select group of distributors throughout the United States that have significant offerings in several 3M categories and dedicated Certified Specialist which are highly trained on various 3M Products.

With several years of steady and significant growth American Producers continues to expand where practice to extend its geographic footprint. For further information go to the APS website at www.americanproducers.com.

Sincerely

Joseph H. Wesel II

Executive Vice President & General Manager

American Producers Supply

1-740-373-5050 xt.1113

www.americanproducers.com

